



Enterprise Officer Role in Danube Delta Role Profile

Job title	Enterprise Officer
Reporting to	Rewilding Ukraine executive director
Duration	Fixed two-year term, with the possibility of extension
Location	Odessa or Danube delta region of Ukraine

Rewilding Ukraine - Context

We are non-governmental organisation working to revitalise and rewilding landscapes. We are encouraging wildlife comeback, reintroducing lost species and providing space for wildlife to flourish and communities to thrive. We are a proud partner of the Rewilding Europe network. Our current main focus is on rewilding the Danube Delta wider region by enabling the restoration of wetlands and steppes. Integral to our success is the involvement of people, communities and businesses.

Danube Delta – an ambitious initiative in Europe

One of the least populated areas in Europe, the Danube Delta offers a unique opportunity to restore a whole spectrum of biodiverse habitats – from open estuarine systems, naturally grazed grassland and vast reed beds through to freshwater marshes, coastal lagoons, shallow lakes and riverine forests.

Working with partners, the Rewilding Ukraine team is working to significantly improve the ecological integrity and natural functioning of 40,000 hectares of wetland and terrestrial delta habitat, using rewilding principles at on a landscape scale. Revitalised and self-governing natural processes, particularly flooding and natural grazing, will govern landscape formation, driving other natural processes, wildlife comeback, increased biodiversity and the development of a nature-based economy.

Overall purpose of the job

Rewilding Ukraine's initiative in the Danube Delta region is underpinned by a partnership of communities, businesses, private landowners and nature conservation interests across a large landscape. The initiative's aim is to restore nature at an ambitious landscape scale and catalyse the creation of more sustainable, nature-based livelihoods in the local

communities. Over a thirty-year timeframe, we believe this partnership can deliver transformative change for the natural environment, local economy and community wellbeing.

The Enterprise Officer will be a crucial member of the Danube Delta team and to the delivery of these ambitions. The Enterprise Officer will develop and implement the enterprise strategy of the Danube Delta by engaging with local businesses, communities and stakeholders. The strategy will involve supporting the creation of diverse business models and revenue streams for concrete initiatives in the Danube Delta which restore nature as well as generate positive outcomes for climate and local communities. The partners in the delta are diverse group of institutions, including private, public and NGOs, with different structures, interests and approaches. The strategy to address these will therefore need to be similarly diverse and innovative.

The strategy is also likely to include the creation of networks, financial structures and investment portfolios that will support local stakeholders and enable more efficient implementation of nature restoration. The role will also facilitate the development of investment plans for start-up enterprises or existing businesses to work with nature-based activities. The Enterprise Officer role may require working with and managing specialist consultants to provide technical advice on a range of different business activities, including nature-based land management, carbon-based finance mechanisms, tourism and food.

Key Liaisons

The Enterprise Officer will work on a daily basis with the Director and the Rewilding Officer of Rewilding Ukraine. They will also work closely with our partners in Rewilding Europe's Enterprise team, including their expanding network of Enterprise Officers across Europe. The Enterprise Officer will hold regular in person meetings with local businesses, landowners, investors, local authorities and other stakeholders and therefore being based in the region will be preferable.

Scope, Accountability and Resources

The Enterprise Officer will be responsible for developing ideas for engaging business partners in the supporting rewilding initiatives in the Danube Delta. The Enterprise Officer will establish and maintain positive relationships with potential business partners, landowners and users, people in related fields of research and other organisations working in these areas.

Key responsibilities

Develop a Landscape Business Plan for nature-based business activity in the Danube Delta area

- The Plan will provide a strategy for nature-based enterprise in the Danube Delta for the next five years and will:
- Identify and analyse the current nature-based enterprises in the area and their connection with the rewilding actions;
- Identify support requirements for the local businesses;

- Identify opportunities for the development of new businesses, either by entrepreneurs or by Rewilding Ukraine;
- Identify opportunities for collaboration between Rewilding Ukraine and local enterprises;
- Identify the sources of the necessary investment to support local nature-based entrepreneurs / businesses;
- Identify local businesses who could act as strategic or financial partners to Rewilding Ukraine;
- Perform a feasibility assessment for the set-up of a joint business initiatives or ventures including contracts, governance, etc.

Implementing the activities and schemes identified in the Landscape Business Plan

- Support local entrepreneurs who wish to establish businesses that could contribute to rewilding the Danube Delta;
- Support existing businesses or landowners/users who may be willing to adapt their practices to become more aligned to the rewilding mission;
- Support the local nature-based businesses with product development, training, sales & marketing, finance. The support may include assisting businesses with their applications to Rewilding Europe Capital for loan finance;
- Develop detailed business plans for the eco-parks or key initiatives in the Danube Delta and any other businesses / products that would be beneficial to the rewilding mission and could be developed by Rewilding Ukraine. If these opportunities are attractive, the Enterprise Officer will establish the legal and financial set-up of these business opportunities including contracts, governance, etc;
- Identify and apply to funding sources to further support enterprise actions in the Danube Delta.

Develop Danube Delta nature-based carbon schemes

- Work with landowners/users within the Danube Delta regions who are restoring, rewilding or conserving wetlands, grasslands or woodlands to investigate the potential for nature-based carbon offsets and create a pilot scheme within the Danube Delta.
- Work to develop the Danube Delta nature-based carbon brand, and consider how best to market the carbon and rewilding elements most effectively.
- Research and analyse the best accreditation standards for the scheme (including carbon, biodiversity, social benefits), the market and prices for the credits, and the potential for including a community revenue share in all sales.
- Investigate the scope for investors to pre-finance credit development and mechanisms to provide investors with assurance from Rewilding Ukraine and Rewilding Europe enterprise teams that the projected nature-based benefits of the scheme will be maintained in for the long term.
- Work with the Rewilding Europe enterprise team to conduct and close transactions with buyers of the credits.

Role Specification

Knowledge

- Businesses knowledge, incl. business investments, financial planning, marketing and sales.
- Familiarity with carbon sequestration accreditation systems.
- Knowledge of rewilding as well as the connections between ecological restoration and carbon sequestration, biodiversity improvements and other ecosystem services.
- Understanding of the relationships between nature, health and wellbeing and the quality of life in communities.

Experience

- Working with investors and engaging with businesses to establish mutually beneficial relationships.
- Business and project planning and management.
- Experience of founding and managing a business enterprise would be desirable.
- Preferably, working experience in the carbon market or in the development of carbon credit schemes.

Skills & Competencies

- Fluent or profound knowledge of both Ukrainian and English.
- Strong interpersonal skills to engage business partners and form trust-based relationships.
- Research skills to investigate academic literature, market trends and examples of evolving practice in natural capital and impact investment.
- Problem solving, particularly the ability to develop attractive offers for corporate partners which illustrate how supporting our work can relate to their business and/or CSR aims.
- Organisational skills.
- Use of Word, Excel and other basic software.

Personal Attributes

- Enthusiasm for engaging people and forming common cause around business, nature and its benefits to people.
- Ability to work in a collaborative manner as part of the wider Rewilding Europe team.
- Enthusiasm for rewilding.
- Resourceful, flexible, solution-focused and able to work on their own initiative.

For more details, please see www.rewilding-danube-delta.com and www.rewildingeurope.com.

Starting date: March 2022.

Applications, including your CV and a motivational letter (both in English), should be submitted by February 2022 to Mykhailo Nesterenko at info@rewilding-ukraine.com with

the subject line: Enterprise Officer Application. Only selected candidates will be invited for an interview. For further information please contact info@rewilding-ukraine.com.